

TERRITORY SALES MANAGER

Posted on 16 augusti, 2024

Company Name Stryker

Location Göteborg

Job Description

Do you want to be part of a team that makes a real difference for patients and healthcare professionals? Are you ready to take on a challenging role that combines innovation, growth, and the opportunity to improve patient care?

About the Role: As a Territory Sales Manager, you will play a key role in driving sales and growth within the Gothenburg area, specifically within orthopaedic instruments. You will work closely with our customers to understand their needs and offer solutions that enhance patient care.

Responsibilities:

- Develop and implement sales strategies to achieve and exceed sales targets.
- Build and maintain strong relationships with customers and key stakeholders.
- Identify new business opportunities and drive growth within your territory.
- Collaborate with internal teams to ensure customer satisfaction and delivery of high-quality products and services.
- Participate in training and development programs to stay updated with the latest products and market trends.
- Act as the primary sales representative in the Gothenburg and Västra Götaland area.

Qualifications:

- At least 3 years of sales experience, preferably within the life science or medtech industry.
- Strong communication and presentation skills.
- Ability to work independently and as part of a team.
- Results-oriented with a strong drive to achieve and exceed goals.
- Fluent in Swedish and English, both spoken and written.
- Driver's license and willingness to travel within the assigned territory.
- Proven experience in the life science sector, ideally with medtech.
- A team player with a positive attitude who thinks outside the box and implements their own ideas.

What We Offer:

- A dynamic and challenging work environment with the opportunity to make a real difference.
- Competitive salary and benefits.
- Opportunities for professional development and career paths within a global company.

Application:

This recruitment is managed by MoveUp Consulting AB on behalf of Stryker. To apply, please send your CV to fredrick.asare@moveup.se We are screening applications continuously and will close the position as soon as we find the right candidate.

If you have any questions regarding Stryker or this open position, please contact Fredrick Asare at 0733-440 900

By submitting your application, you also consent to us storing your personal data, including CV & cover letter and that we have the right to share this information with third parties (our client). You can revoke the consent whenever you want.

Om företag

Stryker is a global leader in medical technologies and, together with its customers, is driven to make healthcare better. The company offers innovative products and services in MedSurg, Neurotechnology, Orthopaedics and Spine that help improve patient and healthcare outcomes. Alongside its customers around the world, Stryker impacts more than 150 million patients annually.

Find out more about Stryker's orthopaedic instruments:

<https://www.stryker.com/us/en/orthopaedic-instruments.html>

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