

KEY ACCOUNT MANAGER

Posted on 18 november, 2021

Company Name Coala Life AB

Location Sweden

Job Description

Do you want to be part of a small, global and expansive medtech company with the vision to win the fight against the world's most common causes of death? Are you a curious and committed person who is driven by the opportunity to work with the best in the industry and to take great responsibility?

Then the job as Key Account Manager – Health Care, at Coala Life is for you.

About the job

As our new Key Account Manager, you are a key contributor in identifying new potential customers and expanding our business in the Nordics. You manage the tender processes, together with your colleagues in Sales and Product Management. An important part of your work will be to coordinate and run product training and onboarding of new customers. This position requires travelling in Sweden and to some extent also in the Nordics. You report to Sales & Clinical Director, Nordics.

Nice to have

- + 5 year's relevant sales experience within the field of medical devices, or similar industry (dental, diagnostics, optics etc.)
- Experience from connected health devices/services as well as experience from cardiology is meritorious but not mandatory
- Clinical background preferred

Are you the one we are looking for?

We are always looking for rare talents. You are driven by breaking patterns and challenging systems. You have a sixth sense to make things happen, fast, and you love technology. You appreciate the high pace in a small and dynamic company and you have a passion for sales.

What can Coala offer you?

In Coala you have a great opportunity to develop in a global company with really high ambitions.

Coala has received many awards and is ranked as one of the most exciting and promising health care growth companies in Sweden. The position is not static but can be tailored to fit your experiences and ambitions.

Apply today!

This recruitment is handled by our recruitment partner, Moveup Consulting AB. To apply, please send your CV and a cover letter to tom.bergqvist@moveup.se

If you have questions regarding Coala Life or this open position, please contact Tom Bergqvist, CEO Moveup Consulting AB, at +46 (0)733 – 87 27 22.

By submitting your application, you also consent to us storing your personal data, including CV & cover letter and that we have the right to share this information with third parties (our client). You can revoke the consent whenever you want.

Om företag

Coala Life is a digital health and medical device company founded in Sweden. The vision is to help win the battle against the world's leading cause of death – heart disease – by developing patient-centric solutions, smart algorithms and connected devices. The company's main product is the COALA Heart Monitor, a CE- and FDA-cleared system that has been used by thousands of patients and with over 350 healthcare providers to enable remote monitoring and diagnostics of the heart.

Coala's unique innovations have received multiple prestigious awards and supported by over USD 30 million in funding. Coala Life is listed on Nasdaq First North Stockholm with head office in Uppsala and US office in Irvine, California.

We make it possible for everyone to monitor and analyze their heart. Anytime, anywhere.

Consultant Name Tom Bergqvist

Consultant Number 0733872722

Consultant Email tom.bergqvist@moveup.se

Consultant LinkedIn <https://www.linkedin.com/in/tombergqvist/>