

# INTERNATIONAL PRODUCT MANAGER – CLINICAL APPLICATIONS

*Posted on 2 juli, 2020*

**Company Name** Observe Medical

**Location** Göteborg (preferred location)

## **Job Description**

*If you have a background in life sciences, clinical experience and strong focus on customer value, being excited by commercial success, enjoy cross-functional challenges, and feel attracted by being part of an entrepreneurial and fast growing company that places great focus on clinical competence, product quality and true customer relationships - then you might definitely be the right person for this position!*

## **About the role**

As our new International Product Manager, you will be the core resource for product knowledge and experience. You are responsible for product training both internally and externally, you are the most important link between our product development and sales/marketing teams, and you provide relevant customer feedback from our clients to the product development team. You also make sure to align with Quality/Regulatory in complaints handling and other product related issues. You support Sales and Marketing with product/technical related questions, both nationally and internationally. You will be our expert in the use of our products, and you ensure that sales & marketing materials is up-to-date and relevant. This new position will cover both the Nordic region and the European Market, which means that both domestic and international travelling will be quite frequent. Preferred location is the Göteborg region, but other locations are possible.

## **Main tasks and responsibilities**

- *Clinical application*
- *Customer insight*
- *Product expertise*
- *Product training*
- *Sales & Marketing materials*

**Are you the one we are looking for?**

In this role, we will pay great attention to your personality and therefore we're looking for someone who is outgoing, committed, with a strong personal drive but at the same time you are a team player. You have a good ability to plan and prioritize your work and you enjoy the role of training/instructing. To thrive in this position, you like to work both independently and together with colleagues in both sales & marketing, product development and QA/RA. The candidate we're looking for has most likely a clinical background, preferably from intensive care / anesthesia and has probably worked for a few years in the medical devices industry.

- *IVA / Anesthesia background or very good experience of the specific target group.*
- *Experience in holding product / user training.*
- *Marketing background, some product management experience (desirable but not a requirement)*

### **What can we offer you?**

As member of the Observe Medical team you have a great opportunity to develop in a global company with high ambitions. We are facing an exciting development phase and plenty of resources are being invested in developing both product offering and staff expansion. You will work together with a team of highly competent and motivated colleagues and you will have a key position in expanding the commercial operations and the customer value.

### **Apply now**

This recruitment is handled by our recruitment partner, Moveup Consulting AB. To apply, please send your CV and a cover letter to [jelena.dogas@moveup.se](mailto:jelena.dogas@moveup.se)

We are looking forward to receiving your application (in English) as soon as possible or at the latest on the **31 July 2020**. Selection and interviews are ongoing, so hurry up, the position may be assigned earlier.

If you have questions regarding Observe Medical or this open position, please contact Jelena at +46 (0)708 15 02 50 or Tom Bergqvist at +46 (0)733 87 2722

*By submitting your application you also consent to us storing your personal data, including CV & personal letter and that we have the right to share this information with third parties (our client). You can revoke the consent whenever you want.*

### **Om företag**

**Observe Medical** is a fast growing international medtech company, developing and marketing

*innovative hospital products that contribute to increased patient safety and a more efficient care system. The company is listed on the Oslo stock exchange with headquarters in Oslo and its operations are based out of Gothenburg, Sweden. The Company's core product, Sippi®, is the only fully automated, digital urine meter system with wireless data transfer to the hospital patient data management systems, hindering bacterial migration that can lead to urinary infections. Sippi® system is CE marked and is currently being launched at selected hospitals in Europe.*

**Consultant Name** Jelena Dogas

**Consultant Number** 0708 - 15 02 50

**Consultant Email** [jelena.dogas@moveup.se](mailto:jelena.dogas@moveup.se)

**Consultant LinkedIn** <https://www.linkedin.com/in/jelena-dogas-78425b4b/>